

# Curriculum Vitae

Professor (mso)

Toke Reichstein

Department of Innovation and Organizational Economics  
Copenhagen Business School

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## Address

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## Personal Details

Gender: Male  
Date of birth: 29th of June, 1973  
Place of birth: Frederikshavn, Denmark  
Citizenship: Danish

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## Education

1999–2003	PhD. in Economics, Aalborg University, Denmark PhD Thesis: <i>Firm Growth Rate Distributions, Firm Size Distributions, and the Industry Life Cycle</i> Supervisor: Prof. Esben Sloth Andersen
1997–1999	M.Sc. in Economics, Aalborg University, Denmark
1994–1997	B.Sc. in Economics, Aalborg University, Denmark

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## Experience

### Vocational

2011–present	<b>Professor (mso)</b> Department of Innovation and Organizational Economics, Copenhagen Business School
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2008–2011	<b>Visiting Researcher</b> , CEREBEM, Bordeaux School of Management
2007–2011	<b>Associate Professor</b> Department of Innovation and Organizational Economics, Copenhagen Business School
2006–2007	<b>Visiting Associate Professor</b> , Research Centre on Biotech Business, Copenhagen Business School
2006–2006	<b>Research Fellow</b> , Innovation Studies Centre, Imperial College London Business School, London, United Kingdom
2003–2006	<b>Research Associate</b> , Innovation Studies Centre, Imperial College London Business School, London, United Kingdom
2003–2003	<b>Research Assistant</b> , IKE Group, Department of Business Studies, Aalborg University, Aalborg, Denmark
	<b>Other</b>
2011	<b>Visiting Faculty, Kenan-Flagler Business School, University of North Carolina</b>
2011–present	<b>CBS designated PhD application evaluator</b>
2008–	<b>Developer of Department PhD Program</b>
2008–2010	<b>Faculty Representative</b> , PhD School Committee, Copenhagen Business School, Denmark
2007–present	<b>Evaluator on Departmental PhD applications</b> , Department of Innovation and Organizational Economics, Copenhagen Business School, Denmark

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## Research Interests

Entrepreneurship

Economics of Innovation and Markets for Technology

Industrial Dynamics and Economic Demography

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## Publications

### Journal Articles

Forthcoming	Leone, M. I. & Reichstein, T., Licensing-in Fosters Rapid Invention! The Effect of the Grant-back Clause and Technological Unfamiliarity, <b>Strategic Management Journal</b>
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- 2011 Laursen, K., Reichstein, T. & Salter, A. J., "In the Know: Exploring the Effect of Geographical Proximity on Industry-University Collaboration in the UK", **Regional Studies**, Vol. 45(4), pp. 507–523
- 2011 Colombo, M., Rabbiosi, L. & Reichstein, T. "Organization for External Knowledge Sourcing", **European Management Review**, Vol 8(3), pp. 111-116.
- 2010 Ebersberger, B., Marsili, O., Reichstein, T., & Salter, A. J. "Into the Thin Air - Using Quantile Regression Approach to Explore the Relationship between R&D and Innovation", **International Review of Applied Economics**, Vol. 24(1), pp. 95–102
- 2010 Reichstein, T., Dahl, M. S., Ebersberger, B., & Jensen, M. B. "The Devil Dwells in the Tails: A Quantile Regression Approach to Firm Growth", **Journal of Evolutionary Economics**, Vol. 20(2), pp. 219–231
- 2009 Ozcan, S. & Reichstein, T. (2009) "Transition to Entrepreneurship from the Public Sector: Predispositional and Context Effects", **Management Science**, Vol. 55(4), pp. 604–618
- 2008 Reichstein, T., Salter, A. J. & Gann, D. M." Break on Through - Sources and Determinants of Product and Process Innovation in UK Construction Firms", **Industry and Innovation**, Vol. 15(6), pp. 601–625
- 2008 Ebersberger, B., Marsili, O., Reichstein, T., & Salter, A. J. "Fortune Favours the Brave - The distribution of innovative Returns in Finland, the Netherlands and the UK", **Structural Change and Economic Dynamics**, Vol. 19, pp. 357–362
- 2007 Dahl, M. & Reichstein, T. "Are You Experienced? - Prior Experience of Managers and the Survival of New Organisations", **Industry and Innovation**, Vol 14(5), pp. 497–511
- 2006 Reichstein, T. & Salter, A. J. "Investigating the Sources of Process Innovation Among UK Manufacturing Firms", **Industrial and Corporate Change**, Vol. 15(4), pp. 653–682
- 2005 Reichstein, T. & Jensen, M. B. "Firm Size and Firm Growth Rate Distributions - The Case of Denmark", **Industrial and Corporate Change**, Vol. 14(6), pp. 1145–1166

2005 Reichstein, T., Salter, A. & Gann, D. "Last Among Equals - A Comparison of Innovation in Construction, Services and Manufacturing in the UK", **Construction Management and Economics**, Vol. 23, pp. 631-644

2004 Reichstein, T. & Dahl, M. "Are Firm Growth Rates Random? Analysing Patterns and Dependencies", **International Review of Applied Economics**, Vol. 18(2), pp. 225-247

### **Book Chapters**

2008 Bishop, K. Reichstein, T. & Salter, A. "Exploring the Role of Geographic Proximity in Shaping University-Industry Links", in Bessant, J. & Venables, T., *Creating Wealth from Knowledge*, Edward Elgar Publishing, Cheltenham, UK, pp. 320-334

2004 Reichstein, T. "Does Product Innovation and Firm Growth Go Hand in Hand?", in Christensen, J. L. & Lundvall, B., *Product Innovation, Interactive Learning and Economic Performance*, Elsevier, Oxford, pp. 343-361

### **Book**

2006 Christensen, J. L., Lund, R., Reichstein, T., & Vinding, A. L. "*Produktinnovation i Danmark - omfang, forløb, læring og økonomiske resultater*", Aalborg University Press

### **Other**

2007 Reichstein T., Salter A. J. & Tether, B. "*Mapping Innovation and the Geographic Determinants of Innovation Collaboration: A Report for the Department of Trade and Industry*", DTI, UK

2005 Reichstein, T. & Whyte, J. "*Quantitative analysis of the Design Quality Indicator (DQI) Dataset*", Report to the Construction Industry Council

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## **Pipeline**

**Under Review**

Criscuolo, P., Laursen, K., Reichstein, T. & Salter, A. J. "The Winning Combination Search Strategy and Innovativeness in the UK", Submitted at **Research Policy**

Marsili, O., Reichstein, T. & Salter, A. J., "Searching for Structure - The Distribution of Firm Growth Rates in the Netherlands", resubmitting to **Review of Industrial Organization**

Leone, M. I., Reichstein, T., Boccadelli, P. & Magnusson, M. "Fuel on the Invention Funnel: Technology Licensing-In, Antecedents and Invention Performance", Reject and Resubmit at **Organization Science**

Leone, M. I. Oriani, R. & Reichstein, T., "Uncertainty, Flexibility and Upfront Fees in Patent Licenses", Reject and Resubmit at **Management Science**

Laursen, K., Masciarelli, F. & Reichstein, T., "Social Capital and the Liability of Newness", submitted at **Economic Geography**

#### **In Progress**

Dahl, M. S. & Reichstein, T., "Organizational Routines and the Survival of New Firms", aimed at **Review of Economics and Statistics**

Rabbiosi, L. and Reichstein, T. "Adoption of Human Resource Management Practices among Young Start-ups", aimed at **Journal of Human Resource Management**

Feldman, M. P., Özcan, S., and Reichstein, T. "Heritage of Organizational Practices and Sustained Diversity", aimed at **Academy of Management Journal**

Feldman, M. P., Özcan, S., and Reichstein, T. "Predispositions of the Entrepreneurs and Tendencies to rely on Parent Firm Experience in Setting up and New Organization", aimed at **Administrative Science Quarterly**

Feldman, M. P., Reichstein, T., Valentin, F. & Yoon, J. W. "Organizational Legacy and Firm Performance", aimed at **Research Policy**

Laursen, K., Reichstein, T., & Maskell, P., "Co-development of Products and Services, Formal Contracts, and the Effect on the Performance of Offshore Outsourced Activities: Danish Firm-level Evidence"

Reichstein, T., & Valentin, F. "Innovative Scope in Biotech Business - Effects of Aligning Partner Types with the Firms Science Base"

Reichstein, T., & Valentin, F., "Founder Effects on Venture Capital Investments in the Biotechnology Industry"

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### **Completed PhD Students**

Kristina Vaarst Andersen

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### **Current Teaching/Supervision Obligations**

Entrepreneurship at PhD level (1st year running)

Applied Econometrics at PhD level (6th year running)

Entrepreneurship at MSc level (3rd year running)

Industrial Economics at BSc level (4th year running)

Supervision of BSc and MSc Students (7th year running)

PhD Co-Supervisor for Christine Isaksson (INO, CBS)

PhD Supervision of Signe Groth-Brodersen (Nordea/LPF, CBS)

PhD Supervision of Maggie Mei (INO/CBS)

PhD Supervision of Vigilio Failla (INO/CBS)

PhD Supervision of Maria Halbinger (INO/CBS)

PhD Supervision of Solon Moreira (INO/CBS)

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### **Courses Taught in the Past (year refers to last year taught)**

2009	Industrial Economics at MBA level
2007	Business Statistics, BSc Management
2007	Macro Economics, BSc Management
2006	Principles of Economics, BSc Management

2006	Logistic Regression as a Risk Management Tool (MBA)
2005	Business Economics, BSc Engineering
2003	Microeconomics, MSc Economics
2003	Evolutionary Economics, MSc Economics

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## Obtained Funding

2009	<b>5 Mobility PhD Scholarships in Innovation and Entrepreneurship</b> , DKR 11.000.000, The Danish Research Council.
2009	<b>Co-author on FSE Research Unit on Open Innovation</b> , DKR 7.940.000, 2009, Main Applicant: Keld Laursen, Among other co-authors: Thomas Rønde, Lars Bo Jeppesen & Francesco Rullani.
2009	<b>Organizing for Internal and External Knowledge Creation and Innovation: The Role of Resources</b> , FSE funded Conference, DKR 90.000, 2009, October 2009, with Larissa Rabbiosi
2008/2009	<b>Entrepreneurship in an Organizational Context: How Matching and Context Processes Influence Firm Level Opportunity Discovery</b> , FSE funded Research, App. DKR 2.700.000, 2008, February 2009-January 2012, with among others: Nicolai J. Foss, Serden Ozcan & Larissa Rabbiosi
2008	<b>Organizing for Internal and External Knowledge Creation and Innovation: Looking within or Searching Beyond?</b> , FSE funded Conference, DKR 90.000, 2008, October 2008
2004	<b>Innovative Behaviour and Business Performance (IBBP)</b> , a BEIC/EPSRC funded project, GBP 125.000, 2004, 2 years, December 2004-October 2006. Main Applicant: Ammon Salter
2004	<b>Innovation in Construction</b> , a BEIC/EPSRC funded project, GBP 60.000, 2004, 1 year, January 2004-December 2004. Main Applicant: Ammon Salter

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## Other Academic Achievements and Memberships

2008	Co-author on 2008 SMS Best PhD Paper Award
2008-present	CBS WCRE Member
2005-present	Schumpeter Society Member
2005-2011	Academy of Management Society Member - Technology and Innovation Management Division & Entrepreneurship Division.
1999-present	Danish Research Unit for Industrial Dynamics (DRUID) Member

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## Organized Conferences

2009	Organizing for Internal and External Knowledge Creation and Innovation: The Role of Resources?, Approximately 50 participants and 19 papers presented.
2008	Organizing for Internal and External Knowledge Creation and Innovation: Looking within or Searching Beyond?, Approximately 50 participants and 25 papers presented.
2008	DRUID Fundamentals Day on the future direction of entrepreneurship

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## Speaker Experience

Regularly attend and present at DRUID, AOM, SMS, EMAEE, and Schumpeter Society Conference

Invited speaker and discussant of plenary sessions at the DRUID conferences

Invited speaker at Max Planck seminar series, BEM seminar series, LUISS seminar series, and Carlos III seminar series among others

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## Occasionally Reviewer At

Organization Science  
Review of Industrial Organization  
Research Policy  
Industrial and Corporate Change  
Industry and Innovation  
Human Resource Management  
Journal of Evolutionary Economics  
Economic Geography  
Structural Change and Economics Dynamics

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## Software

OS	Linux/Unix, Mac OS, Windows
Statistics	R, SAS, STATA
Programming	Octave, Perl

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## References

- Co-author      **Prof. Maryann P. Feldman**, Department of Public Policy,  
University of North Carolina, Chapel Hill, United States
- Co-author      **Prof. Bernd Ebersberger**, Management Center Innsbruck,  
Innsbruck, Austria
- Co-author      **Prof. Ammon J. Salter**, Innovation Studies Centre, Imperial  
College London Business School, London, United Kingdom